

Kim Lobato

Kim joined Gallagher Benefit Services, Inc. as an Area Vice President in 2017. He has over 25 years of experience in the benefits industry, and previously served as a senior vice president and local practice leader for another national consulting firm for over 14 years.

The majority of Kim's work has been with self-funded employer groups, including both public and private entities. He has extensive experience in the design, financing and implementation of comprehensive health and benefits programs. In particular, he has significant experience and expertise in value-based, direct-to-employer programs. He has worked with many employers to develop innovative approaches to delivering healthcare in their community, including patient centered medical homes, proactive medical management and provider quality initiatives. He is a member of Gallagher's National Healthcare Practice niche. Kim is also a member of Gallagher's national Innovation Advisory Group.

Kim obtained his undergraduate degree in accounting and management and has completed his Masters in Business Administration (MBA). He is a frequent speaker on benefit related topics. Kim is a foodie and enjoys trying new restaurants.



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Area Vice President

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